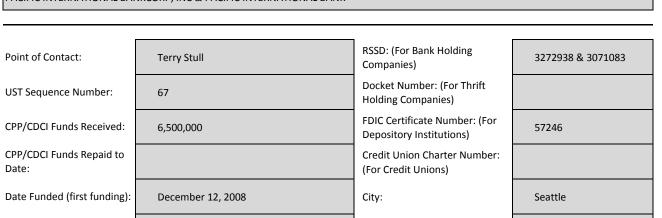


Date Repaid¹:

(Include Holding Company Where Applicable)

PACIFIC INTERNATIONAL BANKCORP, INC & PACIFIC INTERNATIONAL BANK



State:

N/A

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).

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Λ.	increase	ienaing or	reduce is	inaing le	:55 tilali	otherwise	would fi	ave occurred

the \$6.5 million CPP funds have helped to enhance capital levels at P.I. Bank which have helped to keep lending windows open during a very difficult year in the Pacific Northwest. The bank has originated over \$33 million in loans most of which were SBA loans and helped small ethic businesses.



Washington

¹If repayment was incremental, please enter the most recent repayment date.



(Include Holding Company Where Applicable)



PACIFIC INTERNATIONAL BANKCORP, INC & PACIFIC INTERNATIONAL BANK To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, X commercial mortgage loans, small business loans, etc.). P.I. Bank focuses on Small Business (SBA) loans with emphasis on hotels, restaurants, gas stations, dry cleaners, "C" stores and other small businesses. Most of the bank's lending customers are Korean. The Bank has been one of the top 5 SBA lenders in it's market most of the last three years. Increase securities purchased (ABS, MBS, etc.). Make other investments.



(Include Holding Company Where Applicable)



ncreased capital le	for non-performing assets. Evels resulting from TARP funds have increased Bank Capital Levels and allowed the Bank to maintain capital levels.
above those requir	ed by Bank's Consent Order and above levels once considered "Well Capitalized".
Reduce borrowing	•
reduce porrowing).
	,
ncrease charge-of	rs. gnificant loan charge-offs in the current year and would not have been able to maintain acceptable capital ratios
	t of CPP funds which P.I. Bancorp contributed to P.I. Bank to enhance the Bank's capital levels.





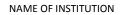
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РΑ	CIFIC INTERNATIONAL BANKCORP, INC & PACIFIC INTERNATIONAL BANK		
	Purchase another financial institution or purchase assets from another financial institution.		
	Held as non-leveraged increase to total capital.		



(Include Holding Company Where Applicable)



What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?					
The Bank operates under a Consent Order due to increased levels of non-performing and delinquent loans that have occurred in the Bank's					
market area during the last few years. Without the increased capital levels made possible by the infusion of CPP funds the Bank's ability to					
lend additional funds would have been severely limited during the last year. As it were the bank was able to originate over \$33 million in					
new loans in 2011, most of which were to small businesses. These lending volumes helped to keep the doors on small businesses open and					
in many cases could have been the difference between survival and death for many small businesses.					



(Include Holding Company Where Applicable)



What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?					
The additional capital levels resulting from the CPP funds which increased the Bank's capital levels have allowed the bank to be more patient					
with its distressed borrowers during what has been a very difficult economic time for small businesses in our market place. The Bank has					
repossessed less than a handful of properties in each of the last two years.					







Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.					
ase describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.					